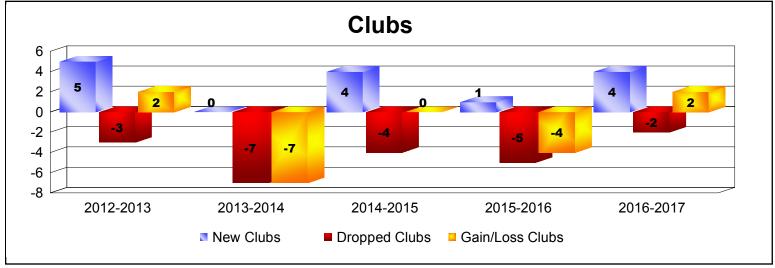
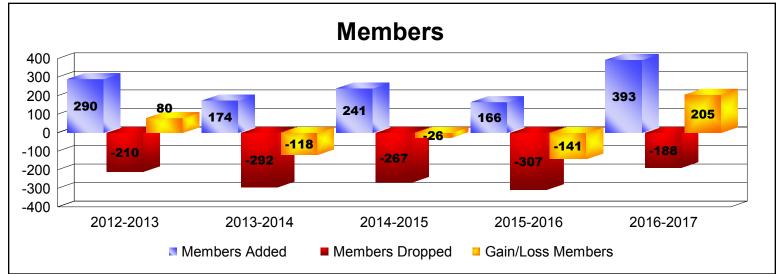
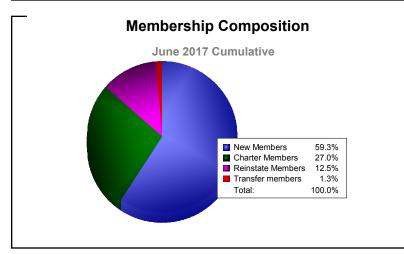
District LA 4

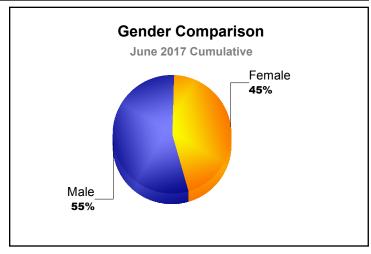
As of June 2017 Cumulative

| Year      | New<br>Clubs | Dropped<br>Clubs | Gain/<br>Loss<br>Clubs | New<br>Members | Charter<br>Members | Reinstate<br>Members | Transfer<br>Members | Total<br>Member<br>Added | Total<br>Members<br>Dropped | Gain/<br>Loss<br>Members |
|-----------|--------------|------------------|------------------------|----------------|--------------------|----------------------|---------------------|--------------------------|-----------------------------|--------------------------|
| 2012-2013 | 5            | -3               | 2                      | 115            | 148                | 26                   | 1                   | 290                      | -210                        | 80                       |
| 2013-2014 | 0            | -7               | -7                     | 150            | 21                 | 3                    | 0                   | 174                      | -292                        | -118                     |
| 2014-2015 | 4            | -4               | 0                      | 107            | 110                | 22                   | 2                   | 241                      | -267                        | -26                      |
| 2015-2016 | 1            | -5               | -4                     | 120            | 32                 | 8                    | 6                   | 166                      | -307                        | -141                     |
| 2016-2017 | 4            | -2               | 2                      | 233            | 106                | 49                   | 5                   | 393                      | -188                        | 205                      |
| Average   | 3            | -4               | -1                     | 145            | 83                 | 22                   | 3                   | 253                      | -253                        | 0                        |









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